

Multi-client Surveys (face-to-face, inhome) among young target groups in Germany

Design, Timing, Prices

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THE MULTI-CLIENT SURVEY AS AN INSTRUMENT OF MARKET RESEARCH

| What is a multi-client survey? | A multi-client survey is a representative survey of a predefined target group . |
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| | Several clients with a variety of questions can participate in a multi-client survey. |
| | The results are exclusively transmitted to the respective client. |
| What are the advantages of multi-client surveys? | The high organizational baseline costs of representative surveys (formation of samples, implementation of the interviews – face-to-face, inhome – employment and supervision of interviewers) are substantially reduced by splitting up the costs between several clients. |
| | Clients only pay for their questions and can participate with as little as one question. |
| The target groups of our multi-client surveys | iconkids & youth offers tailor-made multi-client surveys among young target groups: |
| | Children at the age of 6 to 12 plus / or their mothers |
| | Teenagers at the age of 13 to 19 plus / or their mothers |
| | Mothers of children aged 0 to 5 years |



| Personal survey situation – face-to-face, in home | The target group is interviewed in their usual environment No artificial studio atmosphere, no street survey, not an online Bias! |
|--|---|
| Advice from experts | Experienced researchers who are specialized in children and teenagers give advise on the design of questionnaires and ensure that the wording of the questions is suitable for the target groups |
| Specifically aimed at young target groups | Exclusive interviews of children and teenagers guarantee results that are representative for the respective population. No misinterpretations due to results obtained from subgroups of adult surveys! |
| Group differences can be analysed | Because of the big sample size it is possible to distinguish between subgroups significantly , e.g. gender and age. |
| Addressing sub-samples | In every target group, sub-samples can be selected , e.g. specific age groups or boys/girls only. |
| Testing of concepts, packaging and products | The personal face-to-face interview situation allows us to conduct concept and product testing (also taste testing!) for up to 7 monads or splits. |



THE DESIGN OF THE MULTI-CLIENT SURVEY AT ICONKIDS & YOUTH

| Method | Personal face-to-face in-home interviews (CAPI) |
|--------|---|
| | Well structured questionnaire |
| | Young interviewers – no disturbing factor due to age difference – to a large extent |
| Sample | Representative area samples – nationwide – according to sample points |
| | Selections of respondents: |
| | iconBABY+ bus: according to age, sex and migratory background of the respondent as well as education of the head of the household, family status of the mother as quota characteristics |
| | iconKIDS bus: according to age, sex and migratory background of the respondent as well as education of the head of the household, family status of the mother as quota characteristics |
| | iconYOUTH bus: according to age, sex, education and migratory background of the respondent as quota characteristics |
| | |







| AGE OF TARGET GROUP IN YEARS | 0 | 0 iconBABY+ bus | Editorial deadline for your q | uestions Delivery of the results |
|------------------------------|----------|--------------------|---|---|
| | 5 | | 27 th September | Beginning of March (end CW 9) Middle of April (beginning CW 16) End of May (end CW 22) Beginning of July (end CW 27) Middle of October (end CW 41) Beginning of November (end CW 45) Middle of December (end CW 50) |
| | 6 12 | iconKIDS bus | 18th January15th February5th April24th May30th August27th September2nd November | Beginning of March (end CW 9) Middle of April (beginning CW 16) End of May (end CW 22) Beginning of July (end CW 27) Middle of October (end CW 41) Beginning of November (end CW 45) Middle of December (end CW 50) |
| | 13 19 | iconYOUTH bus | 15th February24th May30th August2nd November | Middle of April (beginning CW 16) Beginning of July (end CW 27) Middle of October (end CW 41) Middle of December (end CW 50) |



THE PRICES FOR OUR MULTI-CLIENT SURVEYS

| Please pay attention: | Prices depend on sample-size and sort of question! | | | |
|--|--|------------------------------|--|--|
| Price per question at a sample size of n = 700 | Simple yes / no question | 700,– Euro | | |
| | Closed question up to 10 response items up to 20 response items | 1,100,– Euro 1,200,– Euro | | |
| | Open-ended question | 1,400,- Euro | | |
| | Scaled assessment of statements per 4 statements | 1,100,- Euro | | |
| | For clients in Germany: VAT is to be added to all listed prices. | | | |
| Discounts | For a turnover of 5,000,– Euro (net) and above we offer a discount of 5%. | | | |
| | For sub-samples (e.g. less than all age groups) the costs decrease propor | | | |
| Delivery of results | The results are transmitted in the form of computer tables (Excel file) and – on demand – also as an SPSS data file. | | | |
| Sub-groups | Overall • former FDR / former GDR • boys / girls • 3 age groups as well as boys and girls according to age group • educational level • free selection of a second table head with up to 21 sub-groups. | | | |
| Charts, diagrams and written analysis | If desired, we will calculate a price quote for preparing charts and/or for analysing report results. | | | |



YOUR CONTACT PERSONS AT ICONKIDS & YOUTH



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This proposal remains subject to confirmation!

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